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Networking tool

3 minutes – 30 contacts

|  | Name | Email/Phone | Company | Professional interests |
| --- | --- | --- | --- | --- |
| **Relatives  and friends** |  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| **Current/ former colleagues** |  |  |  |  |
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|  |  |  |  |
| **Employees of clients or places you do business** |  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| **Spouse or Significant Other’s friends coworkers/ contacts** |  |  |  |  |
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|  |  |  |  |
| **Contacts identified on social media who are employed at targets** |  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| **Neighbors  and contacts through children such as clubs, sports, school** |  |  |  |  |
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|  |  |  |  |
| **Individuals met at training, conferences** |  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| **Professional organization associations** |  |  |  |  |
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|  |  |  |  |
| **Personal clubs/religious associations contacts** |  |  |  |  |
|  |  |  |  |
|  |  |  |  |
| **Former classmates** |  |  |  |  |
|  |  |  |  |
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